



News Release

Intelisys and Resource Announce Completion of Merger to Accelerate Growth and Enhance Partner Benefits

New Business Unit – Resource Customer Solutions – Serves Partners, Customers and Carriers with Advanced CRM and Telecom Expense Management (TEM) Hosted Applications

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Media Contact:

Jay Bradley, 707.238.8107

Petaluma, CA and San Jose, CA – Intelisys Communications, Inc., the nation’s leading master agency distributor of business communications services, and Resource Communications, LLC, an industry-leading telecommunications solutions provider, today announced that they have closed on their merger. The combined company will continue to leverage the strengths of both the Intelisys and Resource brands in their respective markets.

“The close of this merger brings together two strategically complementary business models to accelerate new sales for suppliers, and to extend additional benefits to Sales Partners and enterprise customers,” said Rick Dellar, Co-Founder of Intelisys. “Intelisys and Resource together provide new opportunities for our Sales Partners to attack new markets and deliver a broader mix of telecommunications products and consultative services to their end-user customers.” Dellar added, “Looking closer at the combined and very diverse strengths of both companies, Intelisys is delivering a new level of operational infrastructure and innovative, value-based services enabling our Partners to be among the most competitive in the industry.”

Introducing ‘Resource Customer Solutions’

“This agreement marks a milestone for both companies in leveraging their combined successes to deliver value to the marketplace,” said Dana Topping, now President of Intelisys’ ***Resource Customer Solutions*** division. “Both of our companies have earned reputations for integrity and performance, and we are completely energized to be integrating our strategies to grow our business together.”

Topping added, “Our industry is going through a period of dramatic change with the influences and challenges of incumbent carrier mergers, a disruptive next generation of IP-based services, and new competitors from the wireless and cable markets. Intelisys’ new ***Resource Customer Solutions*** division is investing in innovative information management

services that enable our Sales and Supplier Partners to take advantage of these changes, and to better position themselves for long-term, profitable growth.”

Through its proprietary CRM System and advanced CommAdvisor hosted TEM applications, the *Resource Customer Solutions* division delivers a more sophisticated approach to eliminating the most frustrating and costly problems for the industry’s largest customers. Unlike traditional TEM solutions that provide audit functions only after telecom services have been billed and paid for, savvy telecom customers now demand "in-cycle" applications that provide them with real-time, on-demand information to manage billing, inventory, provisioning, and contract management issues with maximum efficiency.

Intelisys is announcing the availability of these advanced solutions targeted to primarily enterprise-level customers. Through its Resource Solutions division, Intelisys will be developing additional TEM applications in 2006 that will deliver the same benefits to mid-sized customers.

Company Leadership and Strategic Priorities

With the completion of the merger, Dana Topping, the former principle and President of Resource Communications, LLC, now joins Intelisys Co-Founders Rick Sheldon and Rick Dellar as owners of Intelisys Communications, Inc. The combined company has over 450 Sales Partners and Partner Affiliates, 25 Supplier Partners, multiple Fortune 500 financial services and retail customers, 34 full-time Intelisys Colleagues, and over \$100 million in annual carrier billings.

Dana Topping, Rick Sheldon, and Rick Dellar will share the primary leadership duties for the combined company along with three other members of the Intelisys Strategy Team. The company will continue to focus on top performance in three distinct business units including master agency distribution, enterprise sales, and business opportunities for hosted enterprise-class CRM and TEM solutions designed for carriers and end-user customers.

Beginning in 2004 Intelisys narrowed its focus to supporting only the top-producing telecom agents, consultants, VARS, interconnects, and integrators in the industry. This has allowed the company to reallocate its back office resources in order to provide unmatched support for the channel’s most accomplished distributors.

“Our merger with Resource supports our overall strategy of increasing long-term stability and maximizing sales and profitability for top performing Partners,” said Rick Sheldon, Co-Founder of Intelisys. “The strength and scale of the combined company will position us to deliver additional exclusive advantages to our Sales and Supplier Partners, and to all of our end-user customers.”

“Never before has one company in the indirect channel assembled the sales, operational, and strategic competencies needed to compete for the industry’s largest accounts,” added Sheldon. “Together with Resource, Intelisys is uniquely positioned to help our Sales Partners and carriers acquire and retain these high value customers.”

To learn more about becoming an Intelisys Sales Partner go to www.intelisyscorp.com. To learn more about Resource Customer Solutions go to www.restelcom.com.

About Intelisys

Founded in 1994 by industry veterans Rick Dellar and Rick Sheldon, Intelisys is the nation's leading Master Agency distributor of business communications services representing 25 telecommunications service providers. Intelisys provides these services through an elite network of the industry's most accomplished and professional independent telecom consultants and value-added resellers. Intelisys is the only telecom Master Agency focused exclusively on meeting the demands of the industry's top-producing independent sales organizations.

In 2006 Intelisys completed its merger with Resource Communications, an industry-leading telecommunications solutions provider founded by owner Dana Topping. Resource Communications developed a successful business model based on providing a "single point of contact" between the many providers of complex voice and data services, and a set of enterprise customers who themselves have a diverse set of constantly changing needs that are often dispersed across a wide geography of commercial and retail locations.